



## SUGGESTED EVENT FLOW

Adjust as necessary.

### IN PERSON AGENDA

11:00	Check-in; Networking
11:30 AM	Lunch Orders Taken
11:45 AM	Welcome; Begin Lunch Service
12:15 PM	Presentation
(20 min)	<i>Acumatica Overview</i> <i>Customize to Audience</i>
(35 min)	<i>Demo</i>
(5 min)	<i>Acumatica Wrap Up</i>
(5 min)	<i>Questions</i>
1:20 PM	Thank Attendees; Lunch & Learn Concludes

### VIRTUAL AGENDA

<i>Order your Grubhub lunch between 11-11:30AM; check estimated delivery times.</i>	
12:00 PM	Welcome
12:05 PM	Presentation
(15 min)	<i>Acumatica Overview</i> <i>Customized to Audience</i>
(25 min)	<i>Demo</i>
(5 min)	<i>Acumatica Wrap Up</i>
(5 min)	<i>Questions</i>
12:55 PM	Thank Attendees; Lunch & Learn Concludes

## DEMO

The technology portion is presented as solutions that financial and business decision makers can readily understand and visualize.

This should include:

- 1) Digital Transformation Overview
- 2) Future-proof Platform
- 3) Best-in-class Business Functionality
- 4) How Acumatica Supports Growth
- 5) Acumatica Product Demos (Suggest 3 WOW Features)
- 6) Customer Proof Points
- 7) Strategic Partnerships/Ecosystem